



Mole Don Pancho
San Pedro Atocpan. Mexico

Industry:
Food Industry

Products and Services
Traditional Mexican Food

Employees
250

SAP Solutions
SAP Business One, beas Manufacturing, Retail One

Web Site
<http://donpancho.com.mx/>

Partner
Red Sinergia
www.redsinergia.com

Mole Don Pancho discovers the secret sauce for production control with **SAP Business One**[®]

For 50 years, Mole Don Pancho has been making the sauce that is Mexico's national dish in the mole capital, San Pedro Atocpan. The company's previous ERP system was too generic and required an administrator to extract and manipulate information; costs were subjective and decision-making was slow or flawed. Now, with SAP Business One and beas Manufacturing add-on, the company has full manufacturing planning and control, and decision-makers have accurate visibility of inventory and raw material costs, as well as up-to-the-minute insight into financials, sales and purchasing. SAP Business One also integrates with SoluOne Retail One add-on which provides POS capability across Mole Don Pancho's branches.

Before: Challenges and Opportunities

- Previous ERP system too generic
- Relied heavily upon an administrator to update processes and information
- Decision-making was slow and often based on subjective numbers

Why SAP and Partner

- System that can support their growth in business as well as in transaction volume
- Manufacturing and Retail add-ons designed to be fully integrated with SAP Business One

After: Value-Driven Results

- Better management and production planning
- Improved inventory and cost control
- Objective, real-time information on raw material costs enables better purchasing decisions
- Everyone is all on the same page
- Process discipline encourages good habits

“SAP Business One is going to allow us to grow on solid foundations.”

Humberto Abaroa, SAP Business One Consultant. Mole Don Pancho. Mexico



Featured Partner



[Watch the video to learn more on how Mole Don Pancho uses SAP Business One](#)