

# Productivity is going through the roof with **SAP Business One**

For over two decades, California-based FlashCo has manufactured standard and custom flashings for commercial and residential roofing contractors across the U.S. and Canada. When faced with strong growth and an expanding customer base, FlashCo turned to SAP Business One and the implementation wizards at Boyum IT to achieve streamlined supply chain management, 24/7 system accessibility, optimized inventory management and greater data transparency and system automation.

## Before: Challenges and Opportunities

- Aim to optimize operations to meet demands from 20% annual growth over recent years
- Need for a logistical system capable of facilitating the company's commitment to deliver 90% of its products to customers countrywide within a three-day period
- Desire to further automate operations and eliminate manual tasks

## Why SAP and Boyum IT

- Solution offers a customizable, integrated, Cloud-based platform with real-time data for optimized supply chain management
- Solution's scalability provides cost-effectiveness and avoids future spending on additional resources
- Partner's B1 Usability Package, Print Delivery and Volume Cloud modules deemed essential in helping the company to successfully streamline processes

## After: Value-Driven Results

- Greater overall transparency in operations via the solution's Cloud-based apps
- Streamlined supply chain management thanks to the solution's real-time data
- Automated label printing upon completion of route stages in SAP via Boyum IT Print Delivery
- 24/7 access to all company operations using Cloud-based tablets, resulting in enhanced materials management and better oversight of any stage of production
- Swifter, more accurate inventory management



**“FlashCo has grown 20% year over year and continues to grow. Without **SAP Business One** and these **Cloud apps** we wouldn't be able to facilitate that growth. They were really **powerful** in providing **real-time data** for our supply chain.”**

Matt Froehlich, Supply Chain Director, FlashCo

**8 million+**

parts manufactured since 2000

**22 years**

building strong customer and supplier relationships

Featured Partner



**FlashCo**  
Santa Rosa, CA  
(USA)  
[www.flashco.com](http://www.flashco.com)

**Industry**  
Building products;  
Engineering, Construction  
and Operations; Consumer  
products; Wholesale  
Distribution

**Products and Services**  
Manufacturer of standard  
and custom roof flashings  
and accessories

**Employees**

**Revenue**

**Featured Solutions**  
SAP Business One

To watch the video:  
<https://www.youtube.com/watch?v=ZO7PoTT5iwI>

**THE BEST RUN**

